## 1. YEAR (Freshman Year / FALL Semester)

| Course Co | Course Name             | PreReq | Lec. | Lab | Credits | ECTS |
|-----------|-------------------------|--------|------|-----|---------|------|
| MATH 111  | Business Mathematics I  |        | 4    | 0   | 4       | 6    |
| COMP 101  | Art of Computing        |        | 3    | 2   | 4       | 6    |
| GLB 101   | AGU Ways                |        | 3    | 0   | 3       | 4    |
| ENG 101   | English I               |        | 4    | 0   | 4       | 4    |
| BA 125    | Business Communications |        | 3    | 0   | 3       | 5    |
| BA 225    | Microeconomics          |        | 3    | 0   | 3       | 5    |
|           | Total Credits           |        | 20   | 2   | 21      | 30   |

#### 1. YEAR (Freshman Year / SPRING Semester)

| Code     | Course Name                       | PreReq   | Lec. | Lab | Credits | <b>ECTS</b> |
|----------|-----------------------------------|----------|------|-----|---------|-------------|
| MATH 112 | Business Mathematics II           | MATH 111 | 4    | 0   | 4       | 6           |
| GLB 1XX* | Global Issues Elective            |          | 3    | 0   | 3       | 4           |
| SOC 101  | Introduction to Social Sciences   |          | 3    | 0   | 3       | 5           |
| ENG 102  | English II                        | ENG 101  | 4    | 0   | 4       | 4           |
| BA 120   | Exploring Business Administration |          | 3    | 1   | 3       | 5           |
| CP100    | Career Planning                   |          | 1    | 0   | 1       | 1           |
| BA 224   | Macroeconomics                    | BA225    | 3    | 0   | 3       | 5           |
|          | Total Credits                     |          | 21   | 1   | 21      | 30          |

## 2. YEAR (Sophomore Year / FALL Semester)

| Code      | Course Name               | PreReq | Lec. | Lab | Credits | <b>ECTS</b> |
|-----------|---------------------------|--------|------|-----|---------|-------------|
| BA 203    | Marketing Management      |        | 3    | 0   | 3       | 5           |
| BA 205    | Financial Accounting      |        | 3    | 0   | 3       | 5           |
| BA 207    | Principles of Finance     |        | 3    | 0   | 3       | 5           |
| BA 223    | Business Statistics I     |        | 3    | 0   | 3       | 5           |
| GLB2XX-1* | Global Issues Elective    |        | 3    | 0   | 3       | 4           |
| TURK 101  | Turkish I                 |        | 2    | 0   | 2       | 2           |
| BANX1     | Non-Departmental Elective |        |      |     |         | 3           |
|           | Total Credits             |        |      |     |         | 29          |

# 2. YEAR (Sophomore Year / SPRING Semester)

| Code      | Course Name                      | PreReq | Lec. | Lab | Credits | ECTS |
|-----------|----------------------------------|--------|------|-----|---------|------|
| BA 202    | Organizational Theory and Design |        | 3    | 0   | 3       | 5    |
| BA 206    | Managerial Accounting            | BA 205 | 3    | 0   | 3       | 5    |
| BA 208    | Management Science               |        | 3    | 0   | 3       | 5    |
| BA 222    | Business Statistics II           | BA 223 | 3    | 0   | 3       | 5    |
| BA 320    | Management Information Systems   |        | 3    | 0   | 3       | 5    |
| GLB2XX-2* | Global Issues Elective           |        | 3    | 0   | 3       | 4    |
| TURK 102  | Turkish II                       |        | 2    | 0   | 2       | 2    |
|           | Total Credits                    |        | 20   | 0   | 20      | 31   |

## 3. YEAR (Junior Year / FALL Semester)

| Code     | Course Name                              | PreReq | Lec. | Lab | Credits | ECTS |
|----------|--|--------|------|-----|---------|------|
| BA 301   | Organizational Behavior                  |        | 3    | 0   | 3       | 5    |
| BA 303   | Operations Management                    |        | 3    | 0   | 3       | 5    |
| BA 311   | Globalization and International Business |        | 3    | 0   | 3       | 5    |
| BA 313   | Business Model Planning I                |        | 0    | 1   | 1       | 2    |
| GLB3XX*  | Global Issues Elective                   |        | 3    | 0   | 3       | 4    |
| HIST 201 | History of Modern Turkey I               |        | 2    | 0   | 2       | 2    |
| BADX1*** | Departmental Elective                    |        | 3    | 0   | 3       | 5    |
| BANX2    | Non-Departmental Elective                |        |      |     |         | 4    |
|          | Total Credits                            |        |      | ·   |         | 32   |

## 3. YEAR (Junior Year / SPRING Semester)

| Code     | Course Name                 | PreReq | Lec. | Lab | Credits | ECTS |
|----------|-----------------------------|--------|------|-----|---------|------|
| BA 321   | Business Research Methods   | BA 223 | 3    | 0   | 3       | 5    |
| BA 326   | Law for Managers            |        | 3    | 0   | 3       | 5    |
| BA 328   | Business Model Planning II  | BA 313 | 0    | 1   | 1       | 2    |
| HIST 202 | History of Modern Turkey II |        | 2    | 0   | 2       | 2    |
| BADX2*** | Departmental Elective       |        | 3    | 0   | 3       | 5    |
| BADX3*** | Departmental Elective       |        | 3    | 0   | 3       | 5    |
| BANX3    | Non-Departmental Elective   |        |      |     |         | 4    |
|          | Total Credits               |        |      |     |         | 28   |

## 4. YEAR (Senior Year / FALL Semester)

| Code     | Course Name   | PreReq       | Lec. | Lab | Credits | <b>ECTS</b> |
|----------|---|--------------|------|-----|---------|-------------|
| BA 401   | Strategic Management                                |              | 3    | 0   | 3       | 5           |
| BA 403   | Business Ethics and Corporate Social Responsibility |              | 3    | 0   | 3       | 5           |
| BA 411   | Business Model Planning III                         | BA 313       | 0    | 1   | 1       | 3           |
| BADX4*** | Departmental Elective                               |              | 3    | 0   | 3       | 5           |
| BADX5*** | Departmental Elective                               |              | 3    | 0   | 3       | 5           |
| BA 499   | Summer Internship                                   | Min 150 ECTS | 0    | 2   | 1       | 7           |
|          | Total Credits                                       |              | 12   | 3   | 13      | 30          |

## 4. YEAR (Senior Year / SPRING Semester)

| Code     | Course Name               | PreReq  | Lec. | Lab | Credits | <b>ECTS</b> |
|----------|---------------------------|---|------|-----|---------|-------------|
| BA 420   | Capstone Project          | Min 180 ECTS<br>&<br>5 AGU Career<br>Office<br>Activities | 3    | 0   | 3       | 6           |
| BADX6*** | Departmental Elective     |   | 3    | 0   | 3       | 5           |
| BADX7*** | Departmental Elective     |   | 3    | 0   | 3       | 5           |
| BADX8*** | Departmental Elective     |   | 3    | 0   | 3       | 5           |
| BADX9*** | Departmental Elective     |   | 3    | 0   | 3       | 5           |
| BANX4    | Non-Departmental Elective |   |      |     |         | 4           |
|          | Total Credits             |   |      |     |         | 30          |

# \*\*\* BADX (Departmental Elective)

# (9 of these courses must be taken)

| Code   | Course Name                                | PreReq | Lec. | Lab | Credits | ECTS |
|--------|--|--------|------|-----|---------|------|
| BA 323 | Risk Management                            |        | 3    | 0   | 3       | 5    |
| BA 329 | Brand Value Creation and Maximization      |        | 3    | 0   | 3       | 5    |
| BA 331 | Essentials of Digital Marketing            | BA 203 | 3    | 0   | 3       | 5    |
| BA 344 | Consumer Behavior                          |        | 3    | 0   | 3       | 5    |
| BA 346 | Basic Principles of Patent Practice        |        | 3    | 0   | 3       | 5    |
| BA 348 | Service Marketing                          | BA 203 | 3    | 0   | 3       | 5    |
| BA 350 | Retail Management                          | BA 203 | 3    | 0   | 3       |      |
| BA 407 | Financial Derivatives                      | BA 207 | 3    | 0   | 3       | 5    |
| BA 409 | Tax Law and Turkish Tax System             |        | 3    | 0   | 3       |      |
| BA 412 | Human Resource Management                  |        | 3    | 0   | 3       |      |
| BA 414 | Auditing                                   | BA 205 | 3    | 0   | 3       |      |
| BA 415 | Cost Accounting                            |        | 3    | 0   | 3       | 5    |
| BA 426 | Project Management                         |        | 3    | 0   | 3       | 5    |
| BA 428 | Financial Statement Analysis               | BA 205 | 3    | 0   | 3       | 5    |
| BA 429 | Technology Management                      |        | 3    | 0   | 3       | 5    |
| BA 430 | Tourism Management                         |        | 3    | 0   | 3       | 5    |
| BA 431 | Financial Modelling                        | BA 207 | 3    | 0   | 3       | 5    |
| BA 432 | Modern Banking                             |        | 3    | 0   | 3       | 5    |
| BA 433 | Supply Chain Management                    |        | 3    | 0   | 3       | 5    |
| BA 434 | Decision Making                            |        | 3    | 0   | 3       | 5    |
| BA 435 | Small and Medium Enterprises (SME) Finance |        | 3    | 0   | 3       | 5    |
| BA 436 | NonMarket Strategy                         | BA 203 | 3    | 0   | 3       | 5    |
| BA 437 | Business Analytics                         |        | 3    | 0   | 3       | 5    |

| BA 438 | Modern Manufacturing System                         | BA 303 | 3 | 0 | 3 | 5 |
|--------|---|--------|---|---|---|---|
| BA 439 | Global Marketing                                    |        | 3 | 0 | 3 | 5 |
| BA 440 | Managerial Communication                            |        | 3 | 0 | 3 | 5 |
| BA 441 | Quality Management                                  |        | 3 | 0 | 3 | 5 |
| BA 442 | Data Models and Decisions                           | BA 208 | 3 | 0 | 3 | 5 |
| BA 443 | Cross Cultural Management                           |        | 3 | 0 | 3 | 5 |
| BA 444 | Revenue Management                                  | BA 208 | 3 | 0 | 3 | 5 |
| BA 445 | Negotitation and Organizational Conflict Resolution |        | 3 | 0 | 3 | 5 |
| BA 446 | Introduction to Python Programming                  |        | 3 | 0 | 3 | 5 |
| BA 447 | New Product Development                             | BA 203 | 3 | 0 | 3 | 5 |
| BA 448 | Strategic Brand Management                          |        | 3 | 0 | 3 | 5 |
| BA 449 | Corporate Communication                             |        | 3 | 0 | 3 | 5 |
| BA 450 | Industry 4.0 Technologies                           |        | 3 | 0 | 3 | 5 |
| BA 452 | Interpersonal Skills in Organizations               |        | 3 | 0 | 3 | 5 |
| BA 453 | Corporate Law                                       |        | 3 | 0 | 3 | 5 |
| BA 454 | New Media   |        | 3 | 0 | 3 | 5 |
| BA 455 | Understanding and Leading Organizational Change     | BA 301 | 3 | 0 | 3 | 5 |
| BA 456 | Leadership and Management                           | BA 301 | 3 | 0 | 3 | 5 |
| BA 457 | Applied Entrepreneurship                            |        | 3 | 0 | 3 | 5 |
| BA 458 | Use of Business Intelligence                        | BA 303 | 3 | 0 | 3 | 5 |
| BA 459 | Alternative Dispute Resolution                      |        | 3 | 0 | 3 | 5 |
| BA 460 | Entrepreneurship for Engineers and Scientists       |        | 3 | 0 | 3 | 5 |
| BA 461 | SME Marketing                                       |        | 3 | 0 | 3 | 5 |
| BA 463 | Volunteerism  |        | 3 | 0 | 3 | 5 |

Advisor approval is required for courses to be taken from other departments.

#### \*GLB Electives

## (4 GLB courses must be taken )

| Code    | Course Name                          | PreReq | Lec. | Lab | Credits | ECTS |
|---------|--------------------------------------|--------|------|-----|---------|------|
| GLB 104 | AGU Ways II                          |        | 3    | 0   | 3       | 4    |
| GLB 203 | Good Health and Wellbeing            |        | 3    | 0   | 3       | 4    |
| GLB 205 | Sustainable Cities & Communities     |        | 3    | 0   | 3       | 4    |
| GLB 206 | Clean Water and Sanitation           |        | 3    | 0   | 3       | 4    |
| GLB 207 | Responsible Consumption & Production |        | 3    | 0   | 3       | 4    |
| GLB 209 | Innovation and Entrepreneurship      |        | 3    | 0   | 3       | 4    |
| GLB 210 | Reduced Inequalities                 |        | 3    | 0   | 3       | 4    |
| GLB 270 | Affordable & Clean Energy            |        | 3    | 0   | 3       | 4    |
| GLB 300 | Societal Impact                      |        | 3    | 0   | 3       | 4    |

## **Digital Learning Platform Transfer Electives**

| Code    | Course Name  | PreReq | Lec. | Lab | Credits | <b>ECTS</b> |
|---------|--|--------|------|-----|---------|-------------|
| BAX 131 | Digital Learning Platform Transfer Elective 1          | -      | 1    | 0   | 1       | 3           |
| BAX 132 | Digital Learning Platform Transfer Elective 2          |        | 1    | 0   | 1       | 3           |
| BAX 141 | Digital Learning Platform Basic Transfer Elective 1    |        | 1    | 0   | 1       | 4           |
| BAX 142 | Digital Learning Platform Basic Transfer Elective 2    |        | 1    | 0   | 1       | 4           |
| BAX 151 | Digital Learning Platform Advanced Transfer Elective 1 |        | 1    | 0   | 1       | 5           |
| BAX 152 | Digital Learning Platform Advanced Transfer Elective 2 |        | 1    | 0   | 1       | 5           |

# **Exchange Transfer Electives**

| Code   | Course Name                  | PreReq | Lec. | Lab | Credits | ECTS |
|--------|------------------------------|--------|------|-----|---------|------|
| BA 491 | Exchange Transfer Elective 1 |        | 3    | 0   | 3       | 5    |
| BA 492 | Exchange Transfer Elective 2 |        | 3    | 0   | 3       | 5    |
| BA 493 | Exchange Transfer Elective 3 |        | 3    | 0   | 3       | 5    |

#### **General Transfer Electives**

| Code    | Course Name                 | PreReq | Lec. | Lab | Credits | ECTS |
|---------|-----------------------------|--------|------|-----|---------|------|
| BAG 491 | General Transfer Elective 1 |        | 3    | 0   | 3       | 3    |
| BAG 492 | General Transfer Elective 2 |        | 3    | 0   | 3       | 4    |
| BAG 493 | General Transfer Elective 3 |        | 3    | 0   | 3       | 4    |
| BAG 494 | General Transfer Elective 4 |        | 3    | 0   | 3       | 4    |