

## **COURSE RECORD**

| Code                 | BA 456   |
|----------------------|--|
| Name                 | Leadership and Management  |
| Hour per week        | 3 (3 + 0)  |
| Credit               | 3  |
| ECTS                 | 5  |
| Level/Year           | Undergraduate  |
| Semester             | Spring   |
| Туре                 | Elective   |
| Prerequisites        | -  |
| Description          | The ability to lead and manage effectively is highly sought after by industry, as employers seek to produce and develop managers who can motivate, enthuse and build respect throughout their workforce. The hard and soft skills required by leaders and managers are frequently highlighted by employers as skills gaps in recruitment. This course will help students to develop these skills to meet career aspirations in leadership and management.  |
| Objectives           | Comparing the difference between the function of a manager and the role of a leader.  Identifying the characteristics, behaviors and traits that support effective management and leadership.  Developing knowledge about the theories that have shaped the understanding of leadership and management and how these have provided a guide to action for managers and leaders who want to secure success for their businesses and achieve continuous improvement  Discovering motivational strategies and leadership styles, how and why they are used and the extent to which they are effective. |
| Learning<br>Outcomes | By the end of the course, the student will be able to LO1: Examine leadership and management theories and principles, and their impact on the effectiveness of an organization LO2: Review the influence of different leadership and management styles on the culture of organizations LO3: Develop a motivational strategy to optimize organizational performance LO4: Apply leadership and management approaches to managing performance to ensure continuous improvement  |

## **CONTRIBUTION TO PROGRAMME OUTCOMES\***

|     | P01 | P02 | P03 | PO4 | P05 | P06 | PO7 | P08 | P09 | PO10 |  |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|--|
| L01 | 5   | 4   | 1   | 0   | 2   | 3   | 2   | 0   | 2   | 0    |  |
| LO2 | 5   | 1   | 0   | 0   | 1   | 1   | 3   | 0   | 3   | 3    |  |
| LO3 | 3   | 5   | 0   | 1   | 0   | 1   | 0   | 2   | 0   | 3    |  |
| L04 | 2   | 5   | 1   | 0   | 2   | 3   | 1   | 0   | 2   | 1    |  |

<sup>\*</sup> Contribution Level: 0: None, 1: Very Low, 2: Low, 3: Medium, 4: High, 5: Very High

## **COURSE CONTENT DETAILS**

| COUNDE CONTENT DETINES                                       |                    |  |  |  |
|--|--------------------|--|--|--|
| Topics   | Outcomes           |  |  |  |
| Introduction to leadership and management                    | LO1, LO2, LO3, LO4 |  |  |  |
| Theories of management                                       | LO1, LO2, LO3      |  |  |  |
| Theories and definitions of leadership                       | LO1, LO2           |  |  |  |
| Impacts of leadership and management                         | LO1, LO2           |  |  |  |
| Leadership styles  | LO1, LO2           |  |  |  |
| Leadership and management approaches to managing performance | L01, L02, L04, L03 |  |  |  |



## DERS BİLGİLERİ

| Kodu           | BA 456  |
|----------------|---|
| İsmi           | Liderlik ve Yönetim   |
| Haftalık Saati | 3 (3 + 0)   |
| Kredi          | 3   |
| AKTS           | 5   |
| Seviye/Yıl     | Lisans  |
| Dönem          | Bahar   |
| Dersin Dili    | İngilizce   |
| Tip            | Seçmeli   |
| Ön Şart        | -   |
| İçerik         | Etkili bir şekilde liderlik etme ve yönetme yeteneği endüstri tarafından çok aran bir özelliktir. Bu yüzden işverenler, iş gücünü motive edebilen, heveslendirebilen ve onlarda saygı uyandırabilen yöneticiler yetiştirmeye ve onları geliştirmeye çok önem verir. Liderlerin ve yöneticilerin ihtiyaç duyduğu beceriler, işverenler tarafından işe alımda beceri boşlukları olarak sıklıkla dile getirilmektedir. Bu ders, öğrencilerin liderlik ve yönetim alanındaki kariyer hedeflerini karşılamak için bu becerileri geliştirmelerine yardımcı olacaktır. |