

## **COURSE RECORD**

Code	BA 311					
Name	Globalization and International Business					
Hour per week	3+0 (Theory + Practice)					
Credit	3					
ECTS	5					
Level/Year	Undergraduate/3					
Semester	Fall					
Туре	Compulsory					
Prerequisites	-					
Description	This course introduces students to the basic concepts and principles of international trade. In addition; it also includes globalization, international trade, customs, foreign environment in overseas operations, policies and programs in international trade; international economic policies, North American Free Trade Agreement (NAFTA), European Union and other economic unions. The course helps understand management decisions and practices in international marketing, management and finance.					
Objectives	<ul> <li>((1) Introduce the key concepts in international business.</li> <li>(2) Provide the knowledge that how international business differs from domestic business.</li> <li>(3) Provide the knowledge of government intervention.</li> <li>(4) Provide the students better interpret why and how firms internationalize</li> </ul>					
Learning Outcomes	By the end of this course, students will be able to					
	LO1: Assess cross-cultural, commercial, country and financial risks in international business.  LO2: Describe why nations trade in the context of international trade theories.  LO3: Assess global market opportunities and analyze organizational readiness to internationalize.  LO4: Explain global sourcing strategies and supply-chain management					

## **CONTRIBUTION TO PROGRAMME OUTCOMES\***

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10
LO1	4	4	5	5	4	4	4	3	3	4
LO2	4	4	5	5	4	4	4	3	3	4
LO3	4	4	5	5	4	4	4	3	3	4
LO4	4	4	5	5	4	4	4	3	3	4

<sup>\*</sup> Contribution Level: 0: None, 1: Very Low, 2: Low, 3: Medium, 4: High, 5: Very High

## **COURSE CONTENT DETAILS**

Topics	Outcomes
Introduction: What Is International Business?	LO1
Globalization of Markets and the Internationalization of the Firm	L01, L02, L03
The Cultural Environment of International Business	LO1
Theories of International Trade and Investment	LO2



## DERS BİLGİLERİ

Kodu	BA 311
İsmi	Küreselleşme ve Uluslararası İşletmecilik
Haftalık Saati	3 (3+0)
Kredi	3
AKTS	5
Seviye / Yıl	Lisans/3
Dönem	Güz
Dersin Dili	İngilizce
Tip	Zorunlu
Ön Şart	-
İçerik	Bu ders öğrencilere uluslararası ticaretin temel kavram ve ilkelerini tanıtır. Ek olarak; ayrıca küreselleşmeyi, uluslararası ticareti, gümrükleri, denizaşırı operasyonlarda dış çevreyi, uluslararası ticarette politika ve programları içerir; uluslararası ekonomik politikalar, Kuzey Amerika Serbest Ticaret Anlaşması (NAFTA), Avrupa Birliği ve diğer ekonomik birlikler. Ders, uluslararası pazarlama, yönetim ve finans alanındaki yönetim kararlarını ve uygulamalarını anlamaya yardımcı olur.